



Kelly Integrated Transport Services Ltd. Quarterly Newsletter

July - October 2010



John Tuite Managing Director

To date 2010 has been a challenging year for the company; we have had a slower start to the year than predicted due to economic pressures caused by the recession and also interrupted programmes of work on a number of fronts. We are now beginning to turn the corner on this and build on what was an excellent 2009.

We have developed a clear strategy for the company; this is based on developing our existing offerings in Highways, Metro and Heavy Rail sectors. We are confident that by combining this strategy with our excellent site and back office staff that we can ensure our sustainability and growth in the short to medium term. Significant backing to our plans has been given to us by the Kelly Group Board; this is clearly evident from the senior level appointments the company made in Phil Holliday as Operation Director – Rail and Maurice Poole as our Professional Head of Signalling. Phil will focus on developing our Heavy Rail offering and Maurice will consolidate and help develop our LUL signalling business. I wish them every success in their new roles.

Our assurance team deserve great credit once again. They have been extremely busy in 2010; they have been suc-

cessfully audited on nine separate occasions by nine different entities. All audits are significant but I feel I need to single out the London Underground audit that has resulted in our company gaining Tier 1 status with London Underground for the Supply of Signalling Services. Well done again. This is a fantastic achievement and will certainly underpin our future plans for developing our Metro division.

Congratulations and thank you to our top performers, Linda Pham and Tom Carty. Please keep up the great work. Linda works on the Barclays London Cycle Hire Scheme; we achieved a notable milestone last week as we were the first company to have installed a site in London, please visit the www.kelly.co.uk to view a video link on this very first cycle hire installation – a brand new mode of public transport for London. Tom works on the Emergency Roadside Telephone project and has consistently delivered on this project since 2006.

We continue to win work with our existing clients and are currently submitting proposals and qualifying for new and exciting areas on behalf of the company. We hope to announce some of these new areas, awards and clients in the very near future to you. We face challenges this year, I am very confident that with our developing reputation, delivery record and the continued support and dedication from all staff at all levels we will prevail in these difficult economic times.



Phil Holiday Operations Director - Rail

As I write this it is six weeks since I joined Kelly I.T.S. Ltd; I have been overwhelmed by the welcome I have received from everyone in the business and I must firstly thank you all for that. The aim of this short piece is to give you some background to my career before joining Kelly I.T.S. Ltd, and to outline my role and aspirations within the business.

I entered the construction industry in 1983 after studying for a Civil Engineering degree at university. I worked for Taylor Woodrow and Mowlem over a 22 year period, in major civil engineering construction, both on site and in estimating and planning roles. At Mowlem, I entered the rail sector in 2000 as Chief Estimator in their Rail Division. In 2005 I joined the board of Dean & Dyball Rail, where over a three year period

the business grew from £16M annual turnover to just under £50M. Following the acquisition of Dean & Dyball by Balfour Beatty, I was appointed to the board of the Balfour Beatty Rail Division.

My role at Kelly I.T.S. Ltd is Operations Director – Rail, and my primary target is to develop and grow this division such that it contributes at least one third of the Kelly I.T.S. Ltd sales. I see the business coming from three principal streams: 1) increased opportunities with our existing customers such as Thales; 2) identifying and securing opportunities with new Tier 1 customers 3) raising our profile with Network Rail, allowing us to identify and secure opportunities as a Tier 1 supplier.

Despite the tough market conditions, I believe that we have a great opportunity to grow and develop the Rail Division of Kelly I.T.S. Ltd; we have excellent people and an unrivalled offering. I am looking forward to working with you all to achieve the success that I know we are capable of.



Maurice Poole Head of Signalling

I am delighted to join Kelly I.T.S. Ltd and look forward to building on the current signaling teams position in the market and on the professional competency management already established. My experience is based on 43 years of railway engineering and operations always

with a robust focus on delivery and operational success. I have gained credibility during my career as a direct communicator who is results orientated. I will be getting to know all of you in the near future.

I hold several professional qualifications and I am on the licensing committee of the IRSE as representing Metros. It is my objective to use this experience to raise our profile within the rail industry and to establish us as a leading and renowned supplier of signaling installation and maintenance services within the signaling industry.

Behind the Scenes

IRSE Assessing Agency



Brian Thomas
Signalling Project Manager

Kelly I.T.S. Ltd began operating as an IRSE Assessing Agent at the beginning of February this year. The company has placed adverts in a number of various high profile magazines giving details of the IRSE licensing categories that we are able to offer and following these advertisements several enquiries have been received and actioned. Enquiries have also been received and actioned following staff members letting people know of our ability to carry out all aspects of IRSE licensing requirements.

Since gaining agency status we have carried out a high number of internal assessments and are also beginning to make progress with external assessments and renewals of licences.

Since becoming an IRSE Authorised Assessing Agent Kelly I.T.S. Ltd have broadened their assessing categories from the initial 5 categories to 15 at present, these new licenses will undoubtedly assist us in making further inroads into a very competitive market.

In line with the increase in licence categories the number of assessing and verification staff engaged has expanded. Currently Kelly I.T.S. Ltd have 2 x members of staff holding Internal Verifier competency (shortly to become 3), 5 x members of staff holding Competence Assessor competency and 7 x members of staff holding Workplace Assessor competency.

To date the company has achieved a 100% issue of licence success rate on applications submitted.

London Cycle Hire



As you are aware, we have been working on the construction phase doing enabling works on the London Cycle Hire Scheme since Q4 of 2009. The "fit out" phase started 15th June where we installed the docking points and the terminal unit to control the site. In the photos is the very first site to be unveiled on Southwark Street on the entire scheme and I am delighted to say it was a Kelly I.T.S. Ltd site. All implementation and fit out works were carried out by Kelly I.T.S. Ltd and went very well after some teething issues were worked out.

It is great to see the end product. Between now and July 30th in line with Boris Johnson's recent announcement we will be completing the construction phase, we have approximately 40 sites left to construct and then the fit out work on circa 155 sites in Zone 1 in London. They will be sprouting up everywhere and I am sure you will notice them if you are in the city.

Well done to Rory Cowan and his team on achieving this very important milestone for the company and to Dave Gamble and his team who did an excellent job in representing our company on the installation works.

Access to Vehicle



Nigel Bird
Health & Safety Manager

We all need to think about how and why people have to access our vehicles. Access will be needed to the cab, to the load area during normal operations such as loading/unloading and for maintenance or cleaning. Don't forget access is also needed for specialist equipment such as lorry-mounted cranes. Ensure you use the correct manufactures equipment provided to get on and off the vehicle, at all times.

There are some basic principles for working at height, and they apply equally to working at height on a vehicle. In law, work at height means 'work in any place where a person could fall a distance likely to cause personal injury if no precautions are taken'. It includes getting on and off a vehicle trailer or climbing into or out of a lorry cab. Although some people might not regard work below average head height as 'work at height', the law requires people to consider falls from any height where someone could be injured, including falls from trailers or the tops of vans. In fact, most of the injuries reported to HSE resulting from falls from vehicles are from a fall from below head height. The most common area of the vehicle for people to fall from is the load area, followed by the cab access steps – you don't have to fall far to land hard.

Behind the Scenes

FTN South West



Robert Burnside
Project Manager

Kelly Integrated Transport Services Scotland division was recently re-awarded a national framework contract, to under take the Jointing, Terminating and Testing of Fibre Optic and Copper cabling throughout the United Kingdom. At present the majority of our works are within the south-west of England.

This work is taking place along a total of 350km of existing railway infrastructure from Exeter to Penzance and from Exeter to Weymouth.

We have currently installed around forty Tyco Fist 24 fibre straight joints to fibre cable that is currently being installed by others. Once the 24 fibre straight joints are completed the next step is to test the joints to ensure they are constructed

to the correct tolerance which is detailed within the Network Rail Group standard. This task is extremely important as the Network Rail tolerances are extremely difficult to achieve in comparison to other sectors within the telecoms industry. Once that task is complete our engineers will then install the fibre spur joints which are normally situated outside the Telecoms building. The final task is to connect the fibre optic cable to the telecoms building or Telecoms Equipment Housing which is situated at the side of the track and test the fibres 1 to 4 to Network Rails specification.

Due to our excellent Safety and Quality record to date within this very complex section of work, our client has now asked our teams to undertake further jointing and testing in areas where others have struggled.

On that note I would like to say a big thank you to our Telecoms Supervisor Anthony John Paul McKay and his team of engineers. Keep up the good work.

Traffic Control



Dave Gamble
Project Manager

Ever wondered what happens to the infrastructure you have installed? Like all things there is a serviceable life, and often by set servicing and maintenance the life span of the plant, infrastructure you have initially installed is usually extended, or morphed into a new further enhanced system. In order for this plant to remain serviceable during the many years it will be in operation out in the network, requires on-going maintenance.

Kelly I.T.S. Ltd over past few years has been performing essential maintenance on Serco's National Traffic control Centre, ANPR and TME traffic monitoring sites across the

Traffic England Network. This maintenance can be replacing damaged inductive loops, rebuilding entire sites due to road traffic accidents, installing new power feeds and certifying, relocating sites due to road re alignments, repairing sites due to vandal and rodent damage.

This places Kelly I.T.S. Ltd in a prime position for future projects as we are constantly in contact with our clients and thus build and strengthen our working partnerships. A prime example is the recent award to construct a further 50 monitoring sites on Project De-Trunk and to undertake 5 year periodic electrical inspections on 487 existing ANPR sites through out traffic England, which shows the growth, development and depth of services, Kelly I.T.S. Ltd has to offer into ever expanding markets, and is a testament to all the quality installations undertaken by Kelly I.T.S. Ltd staff to date.

Principal Contractor Award



Kezia Reid
HSQE Manager

In May two London Underground (LUL) auditors conducted a one day Business Management System Assessment audit at the Edmonton Office. During the audit they reviewed all the quality, safety and environmental procedures and management systems. The auditors complemented us on our well maintained competence records, and our methods of monitoring working hours.

The outcome of the audit was that Kelly I.T.S. Ltd has been awarded Principal Contractor status for the supply of signalling services on London Underground. This is a great achievement for the company and will mean that Kelly I.T.S. Ltd will be able to tender direct for LUL Contracts rather than just working as a subcontractor into another Principal Contractor.



Nicola Scott
HSQE Co-ordinator

Nicola Scott has accepted the role of Workforce Health and Safety Representative, you can contact her with any health and safety concerns that you do not want to discuss with your manager.

Concerns raised with Nicola will be fed into the Management Meetings.

Nicola can be contacted on 0208 8846628 or 07940792450 during normal office hours.

Recognition!

Client Thank you!

Name	Licence Gained
Tom Carty	4 Day First Aid certificate
Carol O'Shea	IOSH Certificate
Gerry O'Shea	IOSH Certificate

Thank you for the arrangements you made to attend and remove the redundant VOSA sign at the Humber Bridge last week, the Maintenance and Operations Manager at the Humber Bridge, called me yesterday to express how impressed he was with the way the work was carried out and the quality of the completed work. He was very surprised at the level of care and detail that you provided, particularly re-seeding the area of care and he described your work as 'exemplary' so I thought I would pass that on to you.

New & Familiar Faces



Siani Wallace & Son Jamaine

Welcome back to Siani Wallace who has recently returned to Kelly I.T.S. Ltd from her maternity leave. She will return to her previous role as Project Co-ordinator on the ERT project.



Jesselynn Donnelly & Holly Mai

We'd like to Congratulate Jesselynn Donnelly, who has been with us for the passed year covering Siani's maternity leave, on the new arrival of her baby girl! Mum and baby are keeping very well and we wish them best of luck!

Congratulations

Congratulations - Linda Pham & Tom Carty For This Quarter's Top Performer!

Once again we have had some excellent feedback for the Quarters Top Performers and would like to thank you all for your submissions.

Tom Carty from the ERT project and Linda Pham from the LCHS are our Top Performers of this Quarter.

Tom always works with a can do will do attitude and always performs above and beyond the call of duty carrying out tasks well beyond his remit.

Linda has worked extremely hard over the last several weeks as our work load has increased she never complained and managed to stay on top of her daily task

If you feel your colleague, supervisor etc. continuously exceeds expectations, then give them the recognition they deserve and nominate them to be Employee of the Quarter. **The winner will win £250.**

Please send along with your contact details the name of the employee to be nominated, their manager and a brief description as to why you feel they should be nominated. Please send all submissions to Laurie Wallace.

Contact Us

Sick Days - In the event you are not able to work due to illness, all staff are required to contact 0208 884 6628 and leave a message.

Word Scramble

Complete the scrambled words and send in your results along with your contact details by 03rd September 2010 to Sophie Smith and be entered to win £150 in Marks & Spencer's Vouchers.

Name: _____ Telephone: _____ Email: _____

Unscramble the words below:

- | | | |
|----------------------|-------------------------|----------------------|
| 1. faeyts _____ | 5. coitcnanmmiuos _____ | 9. ednomt _____ |
| 2. gceymeenr _____ | 6. irorodctcona _____ | 10. reiynlccg _____ |
| 3. Iniginiglas _____ | 7. cecyl _____ | 11. evenrntmno _____ |
| 4. psceotrj _____ | 8. tnstarorp _____ | 12. lonndo _____ |

*Congratulations to
this Quarters
Winner
Eddie Collman*